

## **Market Update – Increase in ASC Provider Rates 2020/21**

Dear Providers,

On 27<sup>th</sup> February 2020, the Council agreed to increases in rates for Residential & Nursing, Community Based Services Framework, Direct Payments and a small number of providers where it is contractually required to increase rates for 2020/2021.

### **Uplift Context and Open Book Accounting**

During 2019/2020 the Council undertook an Open Book Accounting Exercise across Residential and Nursing Care, Domiciliary Care and Supported Living providers. The purpose of the review was to:

- Identify any key risk areas relating to the financial viability of service provision
- Establish whether current fee levels are appropriate (that is, are reflective of the delivery of quality and efficient services) and can meet the needs of service users without creating a risk to service delivery
- Ensure fee levels are appropriate to level of need
- Enable decisions on the need to uplift current fees to be taken on an informed and transparent basis to ensure quality, value for money and sustainability of service.

The review enabled the Council to use this information to set sustainable rates for 2020/2021 and highlighted cost pressures providers are facing in relation to:

- HMRC guidance for service areas which meet the criteria for the National Minimum Wage
- Apprentice levy for employer with pay bills of £3m and above
- Care Quality Commission fee increases
- Consumer Price Index impact
- Food, Utility and Training costs
- Pension auto enrolment

As a result of the Open Book Accounting Review, the Council has made a significant investment of £3.997M to enable rates to be increased for 2020/2021 which we hope is recognised as a significant investment in a difficult financial climate.

### **Rates applicable from 1<sup>st</sup> April 2020**

The rates shown below will be effective from 1<sup>st</sup> April 2020:

#### **Older Persons and Mental Health over 65 Residential and Nursing**

<b>Service Category</b>	<b>Rate</b>
Older Persons Residential	£511.00
Older Persons Residential EMI	£577.00
Older Persons Nursing	£599.00
Older Persons Nursing EMI	£674.00

The total cost of this Investment is £1,653,376 for 2020/2021.

## **Complex Care Residential & Nursing and Specialist mental Health**

The Council is awarding an uplift of 2.4% uplift. The total cost of this Investment is £291,383 for 2020/2021.

## **Community Based Services (CBS) Framework – Older People, Complex, Mental Health Functional and Mental Health Dementia**

The Council is increasing the hourly rate from £14.33 to £15.42 per hour

The total cost of this Investment is £863,670 for 2020/2021.

Our previous market updates have referenced our intention to consider the implementation of weekly payments. At this stage, we continue to support providers to submit their data in an accurate and timely way however, until we achieve contractual compliance across all providers we are unable to progress at this time.

### **Direct Payments**

For the Domiciliary Care element of a direct payment, the Council is increasing the hourly rate to £15.42 in line with community based services framework:

The increase is to be applied to the commissioned care element of the Direct Payment.

The total cost of this Investment is £530,092 for 2020/2021.

### **Personal Assistants**

For the Personal Assistant's element of a direct payment the rate will increase from £10.20 to £10.77 for 2020/2021. The total cost of this Investment is £131,237 for 2020/2021.

### **Reablement and Rapid Response**

The Council is increasing the hourly rate from £14.33 to £15.42 per hour. The total cost of this Investment is £166,565 for 2020/2021.

### **Contracted uplift**

The Council is contractually obliged to apply an uplift to a small number of providers. This element equates to an investment of £191,682 for 2020/2021.

### **Supported Living**

Rates as per Supported Living Rate Card for 2020/2021. New tender implemented 27 Jan 2020. Rates uplifted by 1% for 2020/2021 from 1<sup>st</sup> April 2020. This element equates to an investment of 145,000.

### **Shared Lives**

Increase all cost elements by 2.4%. This element equates to an investment of £24,003 for 2020/2021.

## Summary of Investment – Externally Commissioned Services

Care type	Proposed 2020/21 rate £	Increase on 2019/2020 rate £	Increase on 2019/20 rate %	Investment required £
Older People Residential Care	511	67	15.09	325,137
Older People Residential EMI Care	577	84	17.04	855,236
Older People Nursing Care	599	63	11.75	294,823
Older People Nursing EMI Care	674	85	14.43	178,180
Community Based Services	15.42	1.09	7.61%	863,670
Direct Payments	15.42	1.09	7.61%	530,092
Personal Assistants	10.77	0.57	5.59%	131,237
Residential and Nursing Complex	n/a	n/a	2.40%	291,383
Shared Lives	n/a	n/a	2.40%	24,003
Reablement	15.42	1.09	7.61%	132,925
Rapid Response	15.42	1.09	7.61%	33,640
Housing 21 Extra Care	n/a	n/a	2.20%	191,682
Supported Living 1% increase			1.00%	145,000
<b>TOTAL RECOMMENDED INVESTMENT 2020/21</b>				<b>3,997,008</b>

## Invoicing Arrangements

Area	Payment detail	Contact details address/Submission of invoices
Providers paid by Electronic Call Monitoring –  Older People, Complex, Mental Health Functional and Mental Health Dementia	Rates will be applied to system with effect from 1 <sup>st</sup> April 2020.	As per remittance
Direct Payments	Rates will be applied to Run 1 onwards for Care period up to 19 <sup>th</sup> April 2020. Payment available to service user 14 <sup>th</sup> April 2020.	As per remittance
Residential and Nursing	Rate will be applied to system with effect from 1 <sup>st</sup> April 2020.	As per remittance

Permanent Placements	Remittance sent in advance of payment	
Respite (Replacement Care)	<p>Providers required to submit Invoice(s) with new rates applicable from 1<sup>st</sup> April 2020.</p> <p>Please include Order details and MOSAIC reference on Invoice.</p>	<p>rct@walsall.gov.uk</p> <p>3<sup>rd</sup> Floor Zone 3H Civic Centre Darwall Street Walsall WS1 1TP</p>
Supported Living, not paid by ECM	<p>Providers required to submit Invoice(s) with new rates applicable from 1<sup>st</sup> April 2020.</p> <p>Please include Order details and MOSAIC reference on Invoice.</p> <p>Currently paid by Individual Invoice but will move to Electronic call monitoring.</p>	<p>ASCInvoices@asc.walsall.gov.uk</p> <p>Walsall M.B.C Civic Centre 3rd Floor Zone 3E Civic Centre Darwall Street Walsall WS1 1TP</p>
Rapid Response	<p>Providers required to submit Invoice(s) with new rates applicable from 1<sup>st</sup> April 2020.</p> <p>Please include Order details and MOSAIC reference on Invoice.</p>	<p>ASCInvoices@asc.walsall.gov.uk</p> <p>Walsall M.B.C Civic Centre 3rd Floor Zone 3E Civic Centre Darwall Street Walsall WS1 1RG</p>
Reablement	<p>Providers required to submit Invoice(s) with new rates applicable from 1<sup>st</sup> April 2020.</p> <p>Please include Order details and MOSAIC reference on Invoice.</p>	<p>Integrated Health &amp; Adult Social Care Community Intermediate Care Team Holly bank House and Coltham Road Willenhall WV12 5QD</p>
If you are unsure where to send your Invoice		<p>ASCBusinessSupport@walsall.gov.uk</p> <p>Business Support Adult Social Care Walsall M.B.C. Zone 3E 3rd Floor Civic Centre Darwall Street Walsall WS1 1RG</p>