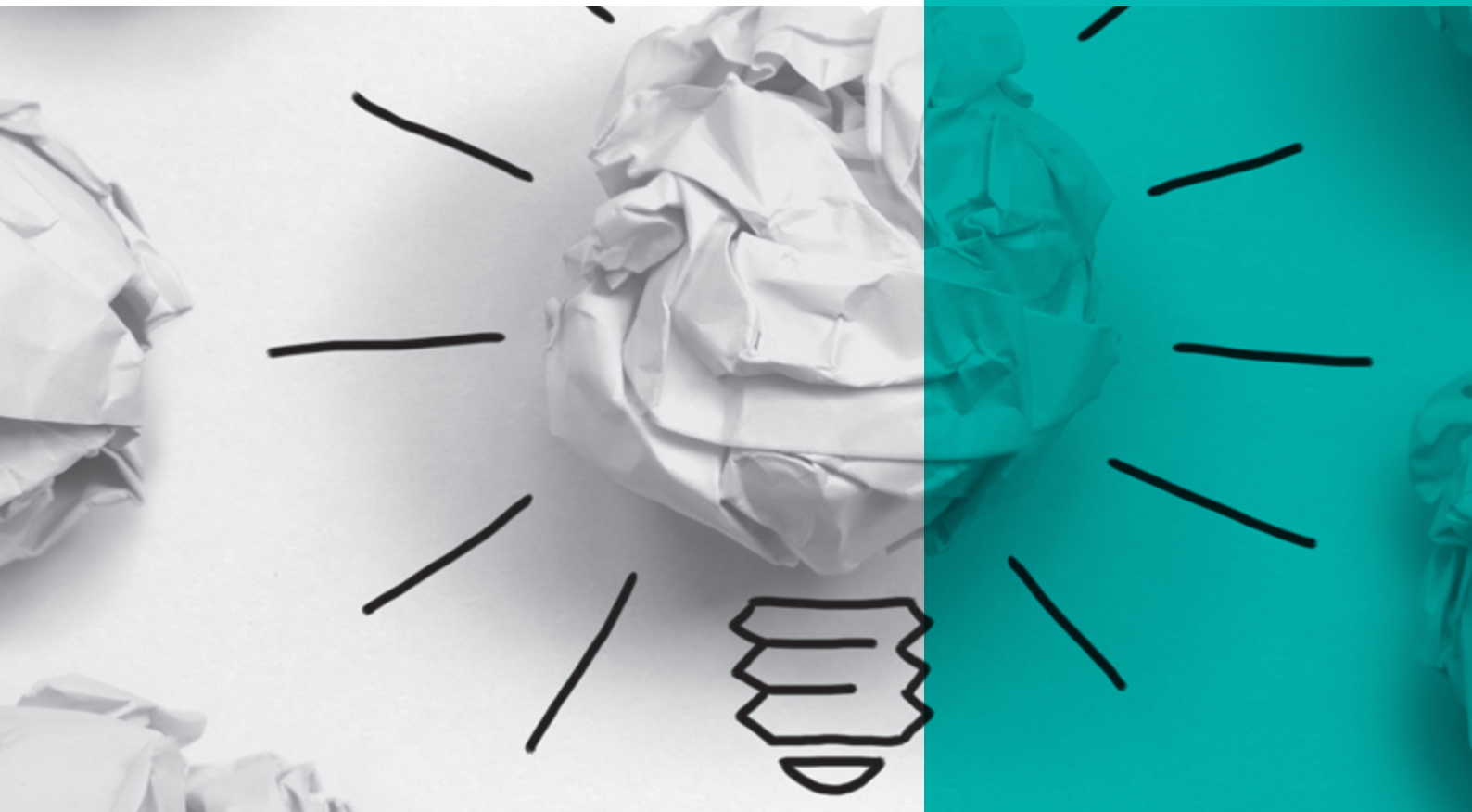


**Social
enterprise**

PROSPECTUS



Introduction



In the West Midlands as a whole, there are 5,500 social enterprises, accounting for five per cent of its Gross Domestic Product (GDP).

There are close to 1,400 social enterprises operating in the Black Country, with 703 of these enterprises registered as charities. A total of 658 are Companies Limited by Guarantee and 25 are Industrial Provident Societies.

These are reasonably equally spread across the Black Country, with a slightly higher concentration in Sandwell. Of the 1,386 social enterprises:

- 22 per cent are based in Dudley
- 32 per cent are based in Sandwell
- 23 per cent are based in Walsall
- 23 per cent are based in Wolverhampton.

From the latest information available:

- The most common sectors of social enterprise activity are education, sport, social work, and the cultural industries
- Social enterprise in the Black Country supports around 33,914 jobs, of which around 24,554 are full-time, and 9,360 are part-time, equating to over 24 jobs per enterprise
- Supporting 14,509 volunteers (7.4 per cent of all volunteering opportunities in social enterprise in the West Midlands region)
- Social enterprises contribute to £416 million of the Black Country's annual trading income, equating to over £300k turnover per enterprise.

A social enterprise is “a business that trades for social or environmental purposes”. Many businesses have social objectives, but social enterprises are distinctive because their social or environmental purpose is central to what they do, with profits reinvested to meet that purpose.



A handwritten signature in black ink that reads "Chris Handy".

Dr Chris Handy OBE

**Black Country LEP Board member for Enterprise;
Accord Group Chief Executive**



Our vision



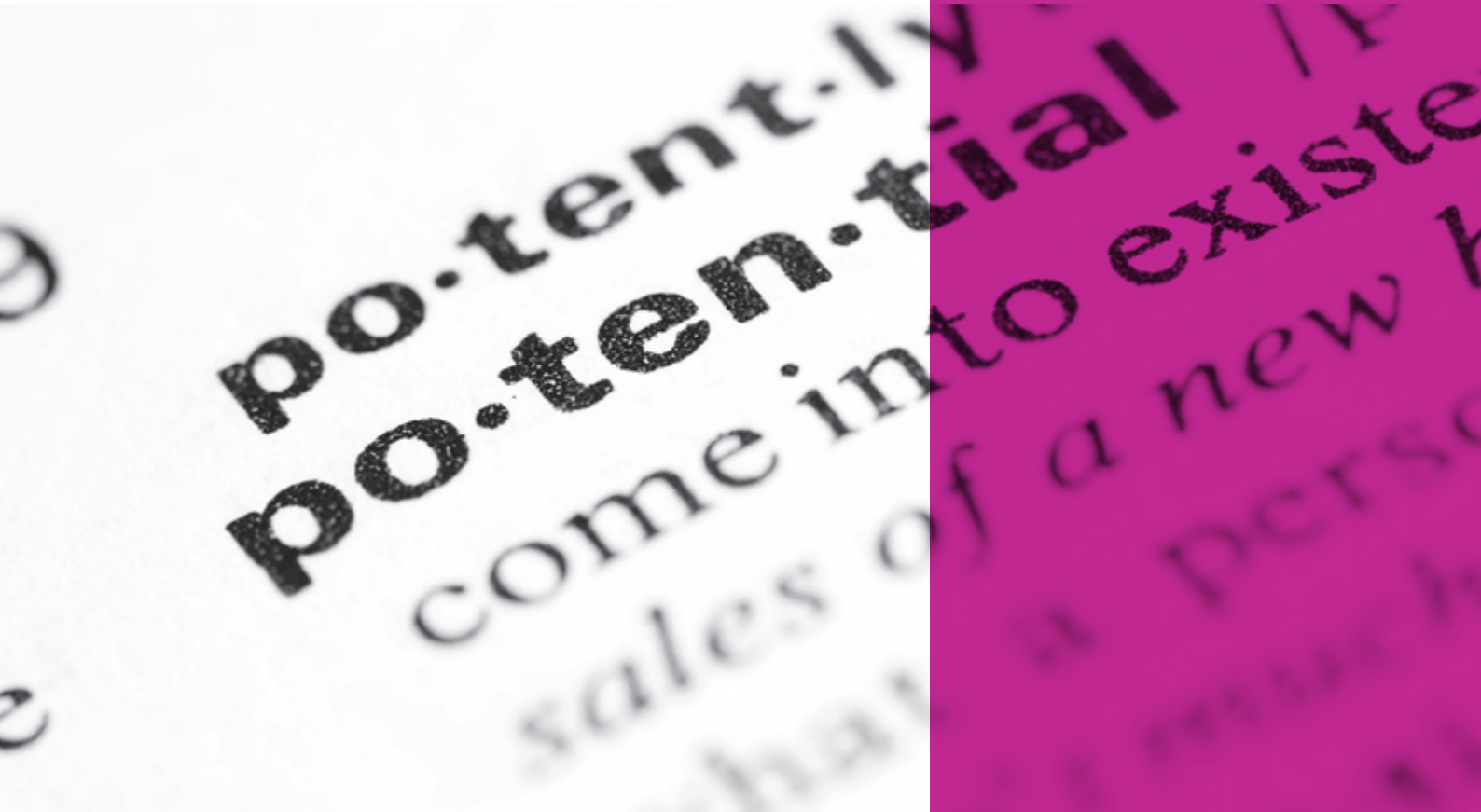
We see the Black Country as a place where people can set up a social enterprise business, where such businesses will survive and thrive.

We also see it as a place where social businesses are taken seriously by public authorities and the private sector. It is a place where support agencies will work together to assist the creation and sustainability of social enterprises and where the LEP itself gives support and recognition.

The Black Country LEP will develop places and zones which support the ambitions and work of social enterprise organisations. It will work to remove barriers to formation and growth and positively work to create the circumstances and conditions which will help develop and sustain a flourishing social enterprise sector. We recognise that social entrepreneurs are driven by social issues often within specific localities, employ local people and contribute significantly to local economies. Strong support for the sector will help transform the Black Country, so it is nationally recognised as a place where social enterprises can flourish and are key vehicles to grow the local economy.



The importance of social enterprise



Social enterprises employ business approaches to address social and environmental problems and enhance their communities. They combine the entrepreneurial approaches and trading methods of the private sector with the social mission and public values of the voluntary and public sector. They provide one important way of tackling Europe's current economic and social challenges, especially among young unemployed and disadvantaged populations.

The Black Country Local Enterprise Partnership (LEP) supports the development of social enterprise and social investment as it will help to help build a more inclusive, sustainable and prosperous future in the area and across the wider UK.

The LEP, which is made up of organisations and businesses across the Black Country, aims to create the conditions for enterprise to flourish, resulting in greater economic prosperity in the area.

.....

38% of all social enterprises work in the **20%** most deprived communities in the UK, compared with **12%** of traditional SMEs.

.....

How to get funding



The Black Country LEP and partners can help your business grow. There are a number of Government schemes and grants ranging from thousands to millions of pounds, but there are strict application criteria.

- Step one - read the funding factsheet at blackcountrylep.co.uk
- Step two - contact one of the agencies on page 28 for a discussion about eligibility
- Step three - complete the short expression of interest form that covers the funds. Simply visit blackcountrylep.co.uk or call one of the agencies
- Step four - you will receive feedback on the submission and if your project is eligible, you will receive guidance from the LEP Access to Finance team who will help you prepare a more detailed application.

Funding programmes

The Black Country LEP works to bring funding to the Black Country to support economic growth and create jobs either by bidding to Government on behalf of the area or supporting and partnering other organisations' bids. Many of these opportunities are available to be taken up by local businesses, inward investors, social enterprises and public sector organisations. Current funding opportunities available to the Black Country include:

Regional Growth Fund

The Regional Growth Fund (RGF) is a Government challenge fund of £2.4 billion running between 2011 and 2015 to encourage private sector growth and new jobs, particularly in areas and communities dependent on the public sector.

Black Country Growing Priority Sectors (RGF)

Growing Priority Sectors is a Black Country competition fund with £11 million available from Regional Growth Fund. Grant funding of between £50,000 to £1 million is available to supplement companies own investment, where jobs are being created.

Green Shoots

Green Shoots Fund aims to help small to medium sized enterprises (SMEs) in the Black Country to create new jobs and promote growth in the region. Businesses will be able to supplement their own investment by applying for an award ranging from £10,000 to £50,000 to support capital investment projects.

Advanced Manufacturing Supply Chain Initiative (AMSCI)

Available to companies in the aerospace and automotive sectors across four LEP areas; the Black Country, Coventry and Warwickshire, Greater Birmingham and Solihull.

Green Bridge

The Green Bridge Supply Chain Programme is a competition funded with £20 million from the Regional Growth Fund. Existing SME supply chain companies are invited to apply for funding to develop, grow and diversify their businesses within the green sector across the West Midlands.

UK Export Finance

UK Export Finance is a government department that provides export finance and insurance solutions to help exporters with their cash-flow, protect them against not being paid and ultimately help them fulfil their export contracts.

Growing Places Fund

A sustainable fund, which allows organisations to apply for funding to invest in capital projects, including land, property and infrastructure, which unlock economic growth and create jobs

Black Country Business Property Investment Programme (BCBPIP)

The Black Country Property Business Property Investment Programme is European Regional Development Fund Programme. Grant funding is available to support small to medium sized (SME) companies by providing gap funding for infrastructure provision – whether this is through new or refurbished business.

finditintheblackcountry.com

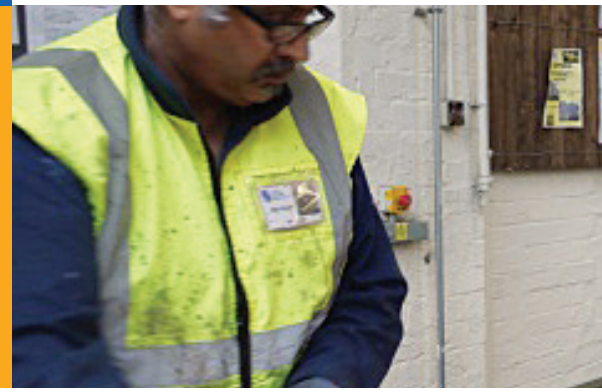
Online business portal, designed to give local businesses the support, contacts and opportunities they need to pitch for and win bigger and better contracts.

Case studies



Sunbeam Community Enterprise

ACCESS TO BUSINESS



Access to Business helped Sunbeam Community Enterprise, based at Timken Vocational Centre in Blakenhall Wolverhampton, Sunbeam aims to improve the lives of disadvantaged people by providing accessible training and employment opportunities in a real work-like environment.

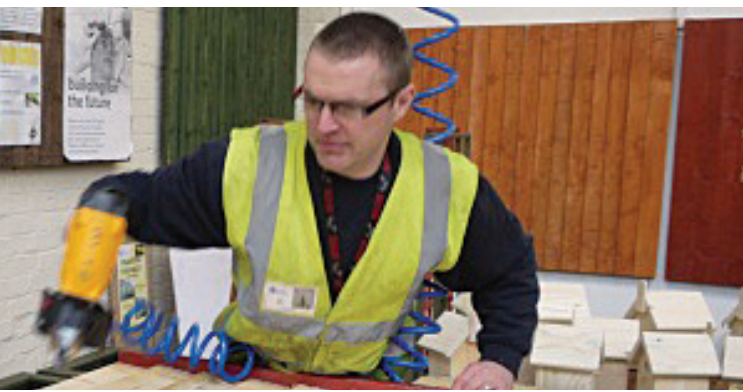
Many of the staff and volunteers have been disadvantaged in society and this project offers a supported employment opportunity, specific to their individual needs. The aim of the project is to give volunteers work experience that will help them get back into further training, education or paid employment in the future. Sunbeam Enterprises provides education and training in:

- Brickwork
- Carpentry
- Hair and beauty
- Motor Vehicle
- Painting and decorating
- Employability
- English
- Maths
- ICT.



The aim of the project is to give volunteers work experience that will help them get back into further training, education or paid employment in the future.





Sunbeam Social Enterprises listed below, contract with local companies and organisations including Profence Limited and Wolverhampton Homes.

All income generated has enabled Sunbeam to provide more supported employment for people with disabilities.

More recently, Sunbeam has developed its services to provide Government funded programmes and these include:

- Study Programme (16 -18 year old)
- Employability Programme (19 -24 year old)
- Employability Programme (19 + year old)
- Neet's Programme (16 - 18 year old)
- Sector base training.



CONTACT

Call: 01902 420825

Email: info@sunbeam-cel.org

Visit: TVTC.org.uk

Rising Stars Cleaning Ltd

ACCORD GROUP



The Accord Group helped Rising Stars Cleaning, an enterprise based in Smethwick. The company was set up by La'Toyah Lewis in 2013, and was established to offer hands-on, real-life work experience placements and paid employment opportunities to young single-parents and disadvantaged jobseekers from across the West Midlands.

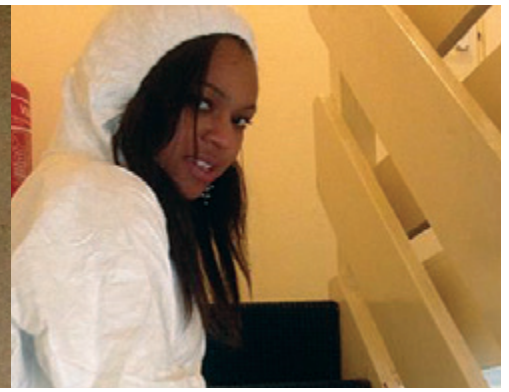
La'Toyah Lewis heads up Rising Stars and is passionate about giving back to her community following difficulties in securing employment herself. La'Toyah struggled to gain paid employment even though she was committed and had a wealth of experience; and acquired a degree in Health Studies and Social Care.

La'Toyah saw that there was a need for an organisation that could offer meaningful learning experiences to those seeking work. Rising Stars Cleaning was founded to help create a supportive and flexible learning and working environment for young parents like La'Toyah and others from disadvantaged backgrounds, allowing them to take ownership of their circumstances and to gain the experience and skills needed to build a brighter future for them.

“

Rising Stars Cleaning was founded to help create a supportive and flexible learning and working environment for young parents.

”



Rising Stars Cleaning specialises in general cleaning and hazardous/biochemical clean up. Other services offered include:

- Regular and ad-hoc domestic cleaning
- Office, commercial and communal cleaning
- One-off deep cleans
- Hoarder cleans and clearances
- Blood/bodily fluid cleans
- Sharps Sweeps
- Void property clearances
- Gross filth cleans.

All income generated through the services above, have enabled Rising Stars Cleaning to provide employment opportunities to local young single-parents and long-term unemployed people. Rising Stars Cleaning plan to expand their support offer as the business grows, and in future will offer:

- More extensive work placements (supported by JCP)
- Apprenticeships (16-19 year olds)
- Volunteering opportunities (local community in Sandwell)
- Accredited training (to all paid and voluntary staff, and work placement participants)
- Long-term employment opportunities.

CONTACT

La'Toyah Lewis

Call: 0121 208 2782

Mobile: 07882 589997

Email: contact@risingstarscleaning.com

Visit: risingstarscleaning.com

Invisible Content

ACCORD GROUP



The Accord Group helped music director Jak Uddin with financial support to buy his own video camera.

Today Jak produces digital content for brands and music labels with clients including Sony, Adidas, Puma, UKF, DO Music Group, Machine Mart, Island Records, MTV. He has even been noticed by 4MUSIC, MTV, CBBC, FLAVA, NME and VIDEOSTATIC.

Giving Jak a helping hand, has now enabled him to set up an organisation that helps young people within the Birmingham community get into film and exploit the social surroundings in a positive and artistic way. He offers them technical support as well as access to equipment, studio space and personal support. Jak aims to create a rich collective of creatives who have the desire to create.

CONTACT

Jak Uddin

Call: 07875 199 355

Email: jakuddin@hotmail.com



Damali Irish – “DIMP See More and Achieve”

SWEDA



Damali Irish ran mentoring programmes for young, black men in Birmingham before the charity he was working for closed. Damali decided to take the opportunity to start up a mentoring academy, geared towards raising aspirations and achievements of young, black men aged between 11 – 18 in Sandwell.

Damali contacted Business Link and began working with SWEDA in West Bromwich to prepare his business plan and access the full programme of social enterprise modules. Damali recognises that he is at the beginning of a long journey to grow the enterprise and was recently awarded a grant from UnLtd to concentrate his energies on driving the business forward.

The academy operates as both a charity and as a community interest company (CIC), with the CIC contracting with schools and public sector bodies to deliver the mentoring programme in-house with any children who are exhibiting behavioural problems or at risk of exclusion. Young people who are mentored and trained, then have the opportunity to train as mentors themselves.

CONTACT

Damali Irish

Call: 07837 993 859

Email: dimpblimp@gmail.com

The Big Garage and The Workspace

ALL SAINTS ACTION NETWORK (ASAN)



All Saints Action Network (ASAN) is a social enterprise and development trust which was set up in 1998. Following the closure of Wolverhampton's Royal Hospital in 1995, the All Saints area fell into decline. A group of local residents and agencies came together to address this and ASAN was born.

Under the leadership of Mike Swain, the organisation went from strength to strength with key achievements including, securing New Deal for Communities funding for the area; becoming the accountable body for the local Children's Centre and development of The Workspace as a community owned asset.

From the outset, ASAN sought to start community enterprises in All Saints and to demonstrate its impact through social accounting. Its mission was to work in partnership to create a sustainable organisation which was responsive to local needs through the development and management of enterprise, employment and social projects.

A priority objective for ASAN has been to become financially self-sustaining through the development of physical assets and social enterprise. As a result, several enterprises have been developed.

Some of these have been hugely successful. The Big Garage is one such example. The site of the former Midland Bus Depot has been used by ASAN for over 10 years as a staffed car park providing both contract parking for local auto dealerships and day parking adjacent to Wolverhampton City Centre.



Completed in 2009, this space now provides office rentals, an on site day nursery and conference facilities.





The business has brought in significant revenue for ASAN over the years and continues to thrive.

The Workspace was a £1.6 million development by ASAN on the former All Saints Primary School. Completed in 2009, this space now provides office rentals, an on site day nursery and conference facilities. Office rentals have been hugely successful and continue to provide a valuable source of income for ASAN's community work. The day nursery is nearly full, with local residents benefitting from excellent childcare which contributes to ASAN's charitable activities.

The next steps for ASAN are to continue to grow these businesses, whilst establishing more enterprises. These will ensure that ASAN will be based in All Saints for the long-term, ensuring it meets its aspiration to make the area a better place to live and work.

CONTACT

ASAN

Call: 01902 877530

Email: info@asan.org.uk

Visit: asan.org.uk



Beatsabar Recording Studio

SWEDA



SWEDA helped social enterprise Beatsabar Music Project, a community interest company, which offers youth club members, charity organisations and independent artists the opportunity to record and voice their work in a fully equipped digital recording studio set up.

The recording facilities, based at the Newhampton Arts Centre Complex in Whitmore Reans, the former home of the legendary Sam Sharpe's Music Project, have been operating since the 1980's and have been used by many up-and-coming groups over the years. Some popular acts who have recorded in the studios include, Babylon Zoo, Midnight Runners, Mighty Lemon Drops, and Birmingham poet Yusuf.

The Sam Sharpe's Music Project was widely known for its youth work in the local community and its chief engineer, the Late 'Dread Lester' who died suddenly in 2009. Jamaican-born, Lester Samuels, had worked tirelessly for the community and with artistes including Beverley Knight and Goldie. After his death, the centre was forced to close its doors in October of last year, much to the disappointment of the local community and artistes.

“

Beatsabar has two fully equipped rehearsal rooms (drum kits, amplifiers, P.A system and microphones), a vocal booth and control room.

”



beatsabar

music project

However, after hearing about the council run site becoming available for lease, well-known sound engineers Dominic 'DJ Apostle' Laird and Mitch Crane, teamed up with local entertainment business owners, Elcock Entertainments and set up the Beatsabar Music Project.

After a refurbishment, the studio reopened to the public on the 1 March 2014. It has two fully equipped rehearsal rooms (drum kits, amplifiers, P.A system and microphones), a vocal booth and control room. Individuals and groups can access these facilities by booking independently or through their school or youth club. Services offered at Beatsabar Music Project include audio recording, mixing and mastering, production development and arranging, mixing for television and radio, song writing and scoring, mobile recording, voice-over and video production services and duplication.

CONTACT

Beatsabar Music Project

Call: 01902 423826

Email: info@beatsabarmusicproject.co.uk

Visit: beatsabarmusicproject.co.uk

Also search Facebook,
Twitter and Instagram.

Stepping Out

THIRD PLACE



Third Place hosts Stepping Out, which meets four days each week, welcoming around 20 people with special needs who engage in a variety of activities.

For the last two years, Stepping Out has focused on developing life and social skills, as well as nurturing those at the centre. Other activities include helping at a local charity shop, making lunch, visits to local attractions and discussing the programme for each day together. In recent months, the closure of several day centres in the area left many people with nowhere to go. Stepping Out has engaged with this need and through its business model of viability in harness with supporting life improvement is flourishing in its target of bringing positive life change to vulnerable people in the community.

CONTACT

Call: 0121 501 3542

Email: mail@zionnetwork.org

Visit: zionnetwork.org



HYPA Dance Company

THIRD PLACE



Hypa Dance Company is open six days a week at the centre and demonstrates that dance really is for everyone. In fact, as part of a joint initiative, HYPA and Stepping Out work closely together to develop movement and expression skills amongst Stepping Out's members.

They have fun, they learn, and they reach fresh levels of communication through creative movement. HYPA started in 1998 and welcomes all levels of ability from two years to adult. The fundamental aim is to make dance available to everyone at an affordable cost. Classes are delivered with the highest quality of experience and expertise by a fully qualified instructor and highly trained dance assistants. Part of the success stems from the founder's belief that dance should be available to the whole community and not remain the specialised activity of a few.

Alongside the regular timetable, HYPA also operates a Dance Outreach Programme, providing the same opportunities for individuals with learning difficulties and special needs. As well as working in collaboration with Stepping Out, HYPA engages with and supports two other local community organisations: The Smilers Club and Halas House. In addition, there is close collaboration with the national charity 'Kissing It Better', providing dance entertainment to patients and their carers within hospitals and care homes.



CONTACT

Call: 0121 501 3542

Email: mail@zionnetwork.org

Visit: zionnetwork.org

Little Treasures

THIRD PLACE



Little Treasures has a long history at the centre, but in recent months has become the group of choice for parents with babies and toddlers.

In fact, a recent new parent commented that she had 'done the rounds' of local toddler groups looking for one that was clean and friendly and concluded after this first session she had found what she is looking for. Apart from the quality of service offered, recent growth has coincided with the closure of local children's centres. Around 40 children now attend on a weekly basis across four sessions and from communities in Halesowen, Stourbridge, Blackheath and Old Hill. For parents it's a lifeline away from home and an opportunity to socialise and mix with other people. Whilst their children play and learn, friendships are nurtured and strengthened. For the children, the structured sessions allow for free play, healthy snacks, song times, and learning through exploratory use of toys and activities. The aim is to see children beginning to develop from the earliest opportunity in a safe and creative environment.

For the future, parenting classes are planned which will nurture a stronger foundation to family life and improve life chance outcomes for the children.

CONTACT

Call: 0121 501 3542

Email: mail@zionnetwork.org

Visit: zionnetwork.org

En-Rich

TLC COLLEGE



En-Rich is a ladies fashion design and retail enterprise. It was an idea which previously unemployed fashion graduate, Natalie Ritchie, developed with the TLC College as a progression route from her participation in TLC's intermediate labour market programme.

Natalie was eager to pursue her passion, but lacked the necessary skills, experience and financial backing to take her ideas forward. She had always wanted to establish her own business and was keen to stay in Wolverhampton. Under a business mentoring arrangement the Chief Executive of TLC College, Mahmood Khan, worked closely with Natalie during each stage of business start-up.

Initially, market research to inform the business plan was undertaken. TLC were able to provide Natalie with a shop located in a small shopping precinct in the heart of the Wolverhampton University student community and within walking distance from TLC, which was deemed to be a good base from which to start trading.



CONTACT

Natalie Ritchie

Email: ritchienatalie@yahoo.co.uk

Social Enterprise Zone Walsall

VINE TRUST GROUP



The zone in Walsall is based around the existing work of the Vine Trust, which already provides a range of successful social enterprise initiatives. The zone is located on brownfield land in the St Matthew's Quarter and features a social innovation research facility, a vocational Studio school, a social enterprise academy and high quality office and community conference space that meet the needs of the area.

The site is owned and developed by the Vine Trust Group, St Modwens and Goolds Estates. The scheme to date has secured £4.4 million of investment from the public and private sector.

The consortium secured strategic support and investment from Advantage West Midlands and was identified in its Economic Inclusion Strategy.

In 2009, Walsall Council asked the School for Social Entrepreneurs to write the tender for its social enterprise vision. Funded by their Working Neighbourhoods Fund, it launched a competitive procurement process to implement that vision, establishing a number of key initiatives that created the climate for the zone.

“

In 2009 Walsall Council asked the School for Social Entrepreneurs to write the tender for its social enterprise vision.

”



Eastside Consulting, partnered with Vine Trust Group, and won the Social Business support contract and created 'Trade Walsall', establishing a network of social enterprises and developing a range of social enterprise activity.

The Goldmine is a hub for Walsall Studio School (the region's first) and a new tourist venue, the Goldmine Theatre, which hosts a range of acting and performance arts.

The hub, has hosted a number of local and national conferences, positively putting the Black Country on the map.

Learning

As well the Vine's 'St Matthew's Quarter' in Walsall, further pilot zones are being pioneered, by the YMCA's 'Western Gateway' in Sandwell, ASAN's 'WorkSpace' in Wolverhampton and 'The Third Place' in Dudley. Other LEPS in the West Midlands and Staffordshire are exploring the model.

Next steps

Next steps include the expansion of the zone to create more work-live spaces, on neighbouring brown field sites, and the implementation of a social bond to part finance the development.

CONTACT

Kevin Davis, CEO
Vine Trust Group

Email: kevin.davis@thevinetrust.co.uk

Call: 01922 621951

Bread2Share

DUDLEY COUNCIL FOR VOLUNTARY SERVICE



Bread2Share, based in the Stourbridge area of Dudley borough, is an arts project which works primarily with bread as its main material. Initially working with people with learning disabilities, Sarah Goudie, founder and director of the company, discovered that making and working with bread was an excellent way of stimulating imagination. It also encourages greater sensitivity and functionality of the senses, such as touch and smell.

Since its inception, Bread2Share has widened its customer base, with each workshop offered being designed to meet the unique needs of each group or individual.

Bread2Share is renowned for expanding educational abilities, as all those taking part in training sessions are encouraged to work with all components. This involves weighing and measuring all ingredients in a fun and productive way, encouraging those taking part to also improve their numeracy and literacy levels.

The rewards of taking part in Bread2Share training sessions is that all participants are encouraged to learn without having the feeling of being taught. At the end of each session, not only have participants improved their education and confidence levels by learning a new skill, but they also take home with their produce to share with family and friends.



As a result of our service, individuals see their educational levels improve as they learn the components of food production, ensuring a broader spectrum of achievements can be attained.





Objectives

Bread2Share promotes and develops the potential for creative activity to build community and individual well-being. People benefit by the therapeutic nature of the activity as it encourages:

- A greater sense of purpose and self-worth
- Greater responsibility and independence
- Greater confidence plus it is well documented that bread making can assist people to improve their behaviour
- Improvement of motor or cognitive skills particularly for those less able.

As a result of the service, individuals see their educational levels improve as they learn the components of food production, ensuring a broader spectrum of achievements can be attained. To assist health and well-being, Bread2Share provides advice, information and support on nutrition and how to improve health and mental well-being for all. They provide support to individuals by developing and providing volunteering and employment opportunities, which in turn can assist with gaining greater knowledge of bread making and other related activities. This improves their knowledge, confidence and self-esteem.

Action

To date, Bread2share has reached over 200 people and worked with many groups of able and disabled people. We have reached into schools and after-school clubs, holiday clubs and disability units. We have worked with carers and parents of disabled children including baking with 67 children over a whole day to make bread for their harvest festival.

CONTACT

Sarah Goudie

Email: info@bread2share.com

Visit: bread2share.wordpress.com

Twitter: [@bread2share](https://twitter.com/bread2share)

Support agencies

There are a number of agencies across the Black Country which support social entrepreneurship.

Each of the “local” agencies provide support for people who want to start a social enterprise. They help them with funding, mentoring, workspace and back office services. Simply contact one of the agencies today to get help to start your social enterprise.



Working in Wolverhampton

Access to Business

The Curve,
81 Tempest Street,
Wolverhampton, WV2 1AA

Tel: 01902 572 397

St Johns Arcade,
The Mander Centre,
Wolverhampton, WV1 3NW.

Tel: 01902 256 501

34b Green Lane,
Walsall, WS2 8HB

Tel: 01922 213 213

Email:

enquiries@access2business.co.uk



Working in Wolverhampton

All Saints Action Network (ASAN)

The Workspace,
All Saints Road,
Wolverhampton, WV2 1EL

Tel: 01902 877530

Email: info@asan.org.uk

Visit: asan.org.uk



Working in Dudley, particularly
in Halesowen

The Third Place

Zion Christian Centre,
Little Combrow,
Halesowen,
West Midlands, B63 3AJ

Tel: 0121 501 3542

Email: info@thethirdplace.org.uk

Visit: thethirdplace.org.uk



Working in Walsall

The Vine Trust

The Vine Trust Walsall,
33 Lower Hall Lane,
Walsall,
West Midlands, WS1 1RR

Tel: 01922 621951

Email: inbox@thevinetrust.co.uk

Visit: thevinetrust.co.uk



Specialist regional network for
sector advice

Social Enterprise West Midlands

Birmingham Enterprise Centre,
1st Floor, Cobalt Square,
85-89 Hagley Road,
Birmingham, B16 8QG

Tel: 0845 450 7515

Visit: socialenterprisewm.org.uk



Working in Walsall, but also in other areas of the Black Country

Accord Group

178 Birmingham Road,
West Bromwich,
West Midlands, B70 6QG
Tel: 0121 358 9019
Email: alixd@accordgroup.org.uk
Visit: accordgroup.org.uk



Working across the Black Country but in particular Sandwell and Dudley

Sweda

The Business Centre,
Church Street,
West Bromwich, B70 8RP
Tel: 0121 525 2558
Fax: 0121 580 0103
Visit: sweda@sweda.org.uk



Working in Wolverhampton

TLC College

Dunstall Heights,
1 Dunstall Road,
Wolverhampton,
West Midlands, WV6 0LZ
Tel: 01902 714433
Visit: tlccollege.org.uk



Working in Sandwell with a range of partner organisations

YMCA

Carters Green,
West Bromwich, B70 9LG

Tel: 0121 524 1950

Email: info@ymcabc.org.uk

Visit: ymcabc.org.uk



Giving support and assistance to social entrepreneurs in the Dudley area*

Dudley Council for Voluntary Service

7 Albion Street,
Brierley Hill,
Dudley,
West Midlands, DY5 3EE

Tel: 01384 573381

Email: carolinewebb@dudleycvs.org.uk

Visit: dudleycvs.org.uk

*Other Voluntary Sector Councils in Wolverhampton (Tel: 01902 773761), Sandwell (Tel: 0121 525 1127) and Walsall (Tel: 01922 619840) also offer support.

General advice



Eastside Consultancy

Eastside Primetimers is a social enterprise that specialises in consulting and business planning to civil society organisations. They are a national organisation with on the ground experience of working with partners in the Black Country and have an active network of 130 senior business and charity professionals who are selected for their commercial know-how

They are currently involved in a number of initiatives that may be relevant to Black Country charities and social enterprises, including:

- Health and Social Care Volunteering Fund – providing organisational diagnostics, business support and grants
- Investment and Contract Readiness Fund – providing grants to support organisations raise investment or win large contracts
- Big Potential – providing support grants to help organisations raise up to £500k of loan finance.

Eastside Consultancy, CAN Mezzanine, 49 – 51 East Road, London, N1 6AH.

Telephone: 020 7250 8440. Email: richard@eastsideconsulting.co.uk. Visit: eastsideconsulting.co.uk



UnLtd

UnLtd is the leading provider of support to social entrepreneurs in the UK and offers the largest such network in the world. It resources hundreds of individuals each year through its core awards programme and operates a unique model by investing directly in individuals and offering a complete package of resources; from awards of funding, to ongoing advice, networking and practical support. They also support individuals who have their ventures firmly rooted in delivering positive social change. The Global Entrepreneurship Monitor (Harding and Harding 2008) found that there were 1.7 million people leading social organisations in the UK. UnLtd resource community entrepreneurs to start-up; support those with more established ventures to scale up; and are committed to developing an eco-system of support to make it easier for those who need help to find it.

UnLtd, 123 Whitecross Street, London, EC1Y 8JJ.
Telephone: 0845 850 1122. Visit: unltd.org.uk



Wolverhampton Science Park

Recognised as one of the most entrepreneurial, business-facing universities in the region, the University of Wolverhampton have supported businesses with consultancy, skills development and research worth £25.6 million in the last few years.

University of Wolverhampton, Wolverhampton Science Park, Glaisher Drive, Wolverhampton, WV10 9RU.
Tel: 0800 068 5023. Email: enquiries@wlv.ac.uk. Visit: wlv.ac.uk

Black Country Local Enterprise Partnership
The Deckhouse
Waterfront West
Dudley Road
Brierley Hill
DY5 1LW

Tel: 08458 15 15 15
Fax: 01384 471177

blackcountrylep.co.uk

